

ABE Qualifications

For a better job or a place at university

Are you looking for a professional qualification which will help you in your career?
Do you want a qualification that leads directly to a university degree course?
If so then the Association of Business Executives (ABE) will help you achieve both.

Why ABE? 10 great reasons

New job

An ABE qualification will help you to find the job or gain the promotion you want, as it proves to employers that you understand the principles of business. ABE qualifications are accepted worldwide by employers in a wide range of occupations as many senior managers themselves hold ABE qualifications. Research proves that holders of professional qualifications earn more during their career through being more skilled and thus more marketable as a result.

Go to university

More than 80 universities worldwide officially (and many more in practice) accept ABE qualifications for entry at different stages. ABE Level 4 Diplomas are accepted for entry to the first year of related UK Bachelor degrees (and the equivalent stages for degrees in other countries). ABE Level 5 Diplomas enable you to start your degree in the second year, Level 6 Diplomas in the final year and the Level 7 Diploma is accepted towards MBA or Masters degree level courses. It is usually much quicker and cheaper to take an ABE qualification, and then go to university in the second or third year rather than taking a three or four year university course.

Study worldwide

You can study in one of hundreds of colleges worldwide, which between them offer a range of flexible study options. So it is very likely you will find a college nearby in your home country or in a country where you would like to study.

Support

As one of ABE's 50,000 students you have access to a comprehensive support and information network with both online and printed material available.

Quality

Plus you can be very confident about the quality of the qualification you will receive, as all ABE qualifications are accredited by Ofqual (the British government's regulatory authority) as well as equivalent bodies worldwide.

Flexible

ABE qualifications are very flexible. The optional units enable you to specialise in the areas that particularly interest you. Units can be studied in any order. Several units are common to more than one programme so you can switch between qualifications or easily move on to take a second qualification at the same level.

Progression

You don't need a formal qualification to start your studies with ABE if you start with the Level 4 Diploma. However, if you have a higher qualification you can take the next appropriate level of ABE qualification to develop your business knowledge. In practice most ABE students simply work their way up through the levels until they reach the level they need for their job or to go to university.

Cost effective

ABE is a not-for-profit organisation and so it endeavours to ensure that its prices are always as affordable as possible without compromising the quality of its qualifications.

Exemptions

ABE qualifications provide exemptions from units in qualifications offered by some other professional bodies, and equally ABE accepts some other professional qualifications as exemptions for its qualifications.

Recognition

Successful completion of an ABE Level 5 Diploma or higher qualification entitles you to become an Associate and in time a Member of the Association of Business Executives with the prestigious designatory letters after your name (AMABE and MABE respectively). With sufficient experience you can move up to become a Fellow of the Association of Business Executives (FABE).



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ABE qualifications are regulated by Ofqual and are shown on the UK's official Qualifications and Credit Framework (QCF). This categorises qualifications a) by their size – all ABE qualifications are Diplomas and b) by their level – ABE offers qualifications from Level 4 up to Level 7 (the higher the Level, the higher the level of learning required to complete the qualification).

Each qualification is made up of a mixture of compulsory and optional units (i.e. subject modules) which enable you to choose between different topics of interest or specialisation.



Business Management

Successful organisations, whether large or small, are well managed. The development of management skills within an organisation is an essential part of continued business growth.

You can choose between three specialisations or 'pathways' on the Level 4, 5 and 6 Diplomas. If you want to specialise then you can take either the Financial Management or the Management of Information Systems pathways, but if your interest is business management in its own right then you simply follow the Business Management pathway.

| Level | Qualification | Units |
|-------|----------------------|---------------------------|
| 4 | Diploma | 3 compulsory + 1 optional |
| 5 | Diploma | 6 compulsory + 2 optional |
| 6 | Diploma | 3 compulsory + 2 optional |
| 6 | Extended Diploma | 9 compulsory + 4 optional |
| 7 | Postgraduate Diploma | 5 compulsory |



Human Resource Management

The effective management of an organisation's human resources is now recognised as a critical component in the success of public and private enterprises. Irrespective of size, the presence of well-trained and highly-motivated staff will enable organisations to meet the fresh challenges that a part of the rapidly changing business environment.

| Level | Qualification | Units |
|-------|------------------|---------------------------|
| 4 | Diploma | 4 compulsory |
| 5 | Diploma | 6 compulsory + 2 optional |
| 6 | Diploma | 3 compulsory + 2 optional |
| 6 | Extended Diploma | 9 compulsory + 4 optional |



Marketing Management

Marketing is the management process responsible for identifying, anticipating and satisfying customer needs profitably. Marketing management, and establishing a marketing orientated organisation with the emphasis on the customer, is a compulsory component in an organisation's success.

| Level | Qualification | Units |
|-------|------------------|----------------------------|
| 4 | Diploma | 4 compulsory |
| 5 | Diploma | 6 compulsory + 2 optional |
| 6 | Diploma | 4 compulsory + 1 optional |
| 6 | Extended Diploma | 10 compulsory + 3 optional |



Travel, Tourism and Hospitality Management

Travel, tourism and hospitality businesses operate globally in a dynamic and competitive environment that requires the ability to adapt to constantly fulfil travellers' changing needs and requirements. It is a service business with particular challenges, but which has employment opportunities worldwide.

| Level | Qualification | Units |
|-------|------------------|---------------------------|
| 4 | Diploma | 4 compulsory |
| 5 | Diploma | 6 compulsory + 2 optional |
| 6 | Diploma | 3 compulsory + 2 optional |
| 6 | Extended Diploma | 9 compulsory + 4 optional |



Business Start-up and Entrepreneurship

New products and services are the lifeblood of business, but it can often take someone special, an entrepreneur to identify and develop such opportunities. Many of the largest businesses in the world were started by someone with a good idea, and the most famous business people are invariably entrepreneurs.

| Level | Qualification | Units |
|-------|---------------|--------------|
| 4 | Diploma | 4 compulsory |

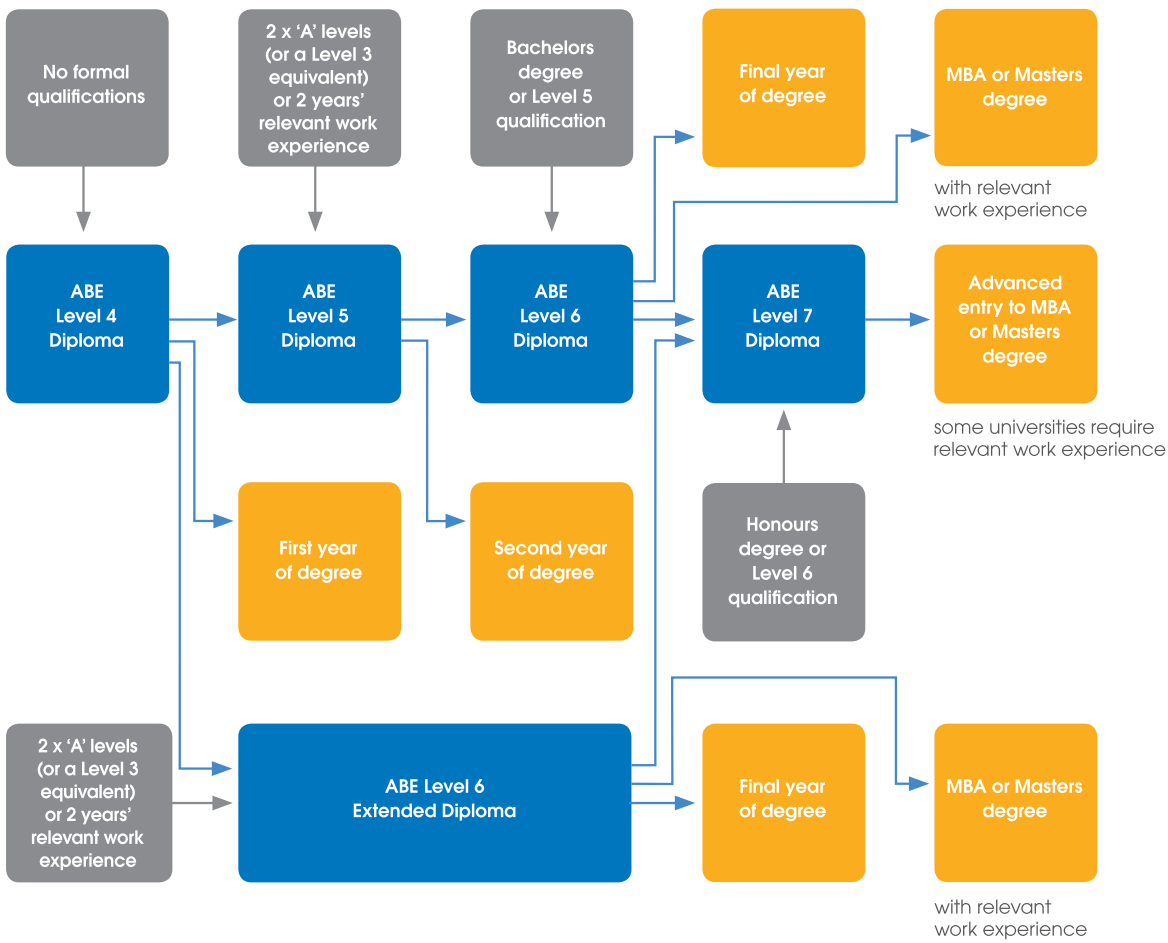
Entry requirements

For Level 4 you must be competent in English (IELTS 5.0 minimum) and Mathematics. For Level 5 you must have any ABE Level 4 Diploma or any other Level 3 qualification, or equivalent. For Level 6 you must have any ABE Level 5 Diploma or equivalent (apart from the Extended Diploma which requires an ABE Level 4 Diploma or any other Level 3 qualification). For Level 7 you must be competent in English (IELTS 6.0 minimum) and Mathematics and have a Level 6 qualification or degree equivalent), or at least five years' senior management experience.

For more detailed information on all ABE's programmes such as subject units, syllabuses and prices, along with contact details for the colleges that teach them, please visit www.abeuk.com.

The progression route with ABE qualifications

ABE qualifications provide a framework for you to progress through the successive levels as you develop your skills and knowledge of business. The structure enables you to build on what you learn until you reach your intended level and then move on to your ultimate objective – such as university or a job based on your qualification.



Fast track to a degree and MBA

? What do the levels mean?

The levels refer to the 'level of learning' required to complete the qualification. Qualifications at the same level are therefore broadly similar (or comparable) in the level of learning required. Thus the ABE Level 6 Diploma is rated at Level 6 on the Qualifications and Credit Framework (QCF), the same as a UK Bachelors degree.

| QCF Level | Other qualifications at the same level |
|-----------|---|
| Level 3 | UK 'A' level, BTEC National Certificate |
| Level 4 | BTEC Professional Diploma |
| Level 5 | UK Foundation Degree, HND |
| Level 6 | Bachelors Degree |
| Level 7 | Masters Degree |



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Bachelors degrees

ABE has agreements with the following universities to allow its Level 4, 5 and 6 Diploma holders onto varying levels of relevant degree courses:

| | | |
|--|--|--|
| Amity Global Business School, India | Glyndwr University, UK | University of Nairobi, Kenya |
| Anglia Ruskin University, UK | University of Greenwich, UK | University of Northampton, UK |
| Ashworth College, USA | Hawaii Pacific University, USA | Northwood University, USA |
| Aston University, UK | Heriot-Watt University, UK | The Open University, UK |
| Athabasca University, Canada | University of Hertfordshire, UK | Oxford Brookes University, UK |
| Auckland University of Technology, New Zealand | Honghe University, China | Polytechnic West, Australia |
| Babu Banarasi Das University, India | University of Huddersfield, UK | University of Portsmouth, UK |
| Banasthali Vidyapith, India | University of Hull, UK | Robert Kennedy College, Switzerland |
| Binary University College, Malaysia/UK/Zambia | Hult International Business School, UK | Roehampton University, UK |
| Birmingham City University, UK | International University of Management, Nigeria | University of Salford, UK |
| University College Birmingham, UK | James Cook University, Australia | University of Sheffield, UK |
| University of Bolton, UK | KCA University, Kenya | University of South Australia, Australia |
| Brunel University, UK | Kenya Methodist University, Kenya | University of Southern Queensland (USQ), Australia |
| University of Buckingham, UK | Leeds Metropolitan University, UK | St. Mary's University College, UK |
| Caleb University, Nigeria | Limkokwing University of Creative Technology, Malaysia | Staffordshire University, UK |
| Cambodia Mekong University, Cambodia | University of Lincoln, UK | Stratford University, USA |
| University of Central Oklahoma, USA | University of Liverpool, UK | University of Sunderland, UK |
| Colchester Institute, UK | London Metropolitan University, UK | University of Tasmania, Australia |
| University of Coventry, UK | London South Bank University, UK | University of Teesside, UK |
| Curtin University of Technology, Australia | Manchester Metropolitan University, UK | United States International University, Kenya |
| De Montfort University, UK | Markfield Institute of Higher Education, UK | University of Wales, UK |
| Deakin University, Australia | Middlesex University, UK/Mauritius/UAE | University of the West of England, UK |
| Dundee University, UK | Modi Academic International Institute (MAII), India | University of Wolverhampton, UK |
| University of East London, UK | Methodist University College, Ghana | University of Worcester, UK |
| University of Gloucestershire, UK | | York St John University, UK |

MBA/Masters degrees

The following universities have accepted ABE Level 6 Diploma holders, with relevant work experience, on to their Masters degrees:

| | |
|------------------------------|---|
| Anglia Ruskin University, UK | Heriot-Watt University, UK |
| Aston University, UK | University of Liverpool, UK |
| Banasthali Vidyapith, India | Markfield Institute of Higher Education, UK |
| Dundee University, UK | |

The following universities have accepted ABE Level 7 Diploma holders, with relevant work experience, on to the advanced stages of their MBA or Masters degrees:

| | | |
|---|---|-------------------------------------|
| Babu Banarasi Das University, India | College, UK | (MAII), India |
| Banasthali Vidyapith, India | Edge Hill University, UK | University of Northampton, UK |
| Binary University College, Malaysia/UK/Zambia | University of Gloucestershire, UK | Open University, UK |
| Birmingham City University, UK | Gujarat Technological University, India | University of Portsmouth, UK |
| Brunel University, UK | Heriot-Watt University, UK | Robert Kennedy College, Switzerland |
| University of Central Oklahoma, USA | University of Hertfordshire, UK | Roehampton University, UK |
| University of Coventry, UK | International Business School of Scandinavia, Denmark | Stratford University, USA |
| De Montfort University, UK | University of Liverpool, UK | University of Tasmania, Australia |
| Deakin University, Australia | Markfield Institute of Higher Education, UK | University of Wales, UK |
| Ealing, Hammersmith & West London | Modi Academic International Institute | University of Worcester, UK |

Please go to the ABE website at www.abeuk.com for more details about the relevant ABE qualifications accepted by the universities listed. Note that this list is constantly being updated so please check the ABE website for the latest information.



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